

indus FOOD

3RD EDITION

SOUTH ASIA'S LARGEST INTEGRATED F&B TRADE SHOW

JANUARY 08-10, 2020 | INDIA EXPOSITION MART, GREATER NOIDA, NCR, INDIA

POST SHOW REPORT 2020



CO-LOCATED SHOWS

indus | indus
FOOD TECH | FOOD CHEM

ORGANISED BY



TPC Trade Promotion
Council of India



3 TRADE SHOWS UNDER 1 ROOF

indus
FOOD
WORLD OF FINISHED FOOD
& BEVERAGE

indus
FOOD TECH
FOOD & BEVERAGE PROCESSING &
PACKAGING TECHNOLOGY

indus
FOOD CHEM
WORLD OF FOOD & BEVERAGE
INGREDIENTS

400+
Exhibitors

23000
Sq.m. Exhibition
Space

80
Countries
Buyer
Representation

1000+
International
Hosted
Buyers

15
Product
Zones

1.5\$
Billion On-Spot
Business Deals

220+
Exhibitors

7
Country
Pavilions

45
Countries
Buyer
Representation

400+
International
Hosted
Buyers

11
Product
Categories

600\$
Million On-Spot
Business

80+
Exhibitors

4
Country
Pavilions

25
Countries
Buyer
Representation

300+
International
Hosted
Buyers

8
Product
Zones

300\$
Million On-Spot
Business

35,000 Pre-scheduled
Meetings

30 Country / Product Specific
Business Round Table

PARTICIPATING COUNTRIES



Denmark



France



Turkey



EXHIBITOR SURVEY



Exhibitors are satisfied with the quality of buyers and spot business confirmations



Exhibitors are satisfied with the online B2B match-making



Exhibitors consider IndusFood to be a must attend event for business



Exhibitors are extremely happy with the IndusFood mobile App



Exhibitors are very happy with the event overall



Exhibitors plan to attend IndusFood in 2021

BUYER SURVEY



Buyers are satisfied with the quality of exhibitors



Buyers are satisfied with the online B2B match-making



Buyers consider IndusFood to be a must attend event for business



Buyers are satisfied with organization of the event and the hospitality



Buyers are extremely happy with the IndusFood mobile App



Buyers plan to attend IndusFood in 2021



China



Korea



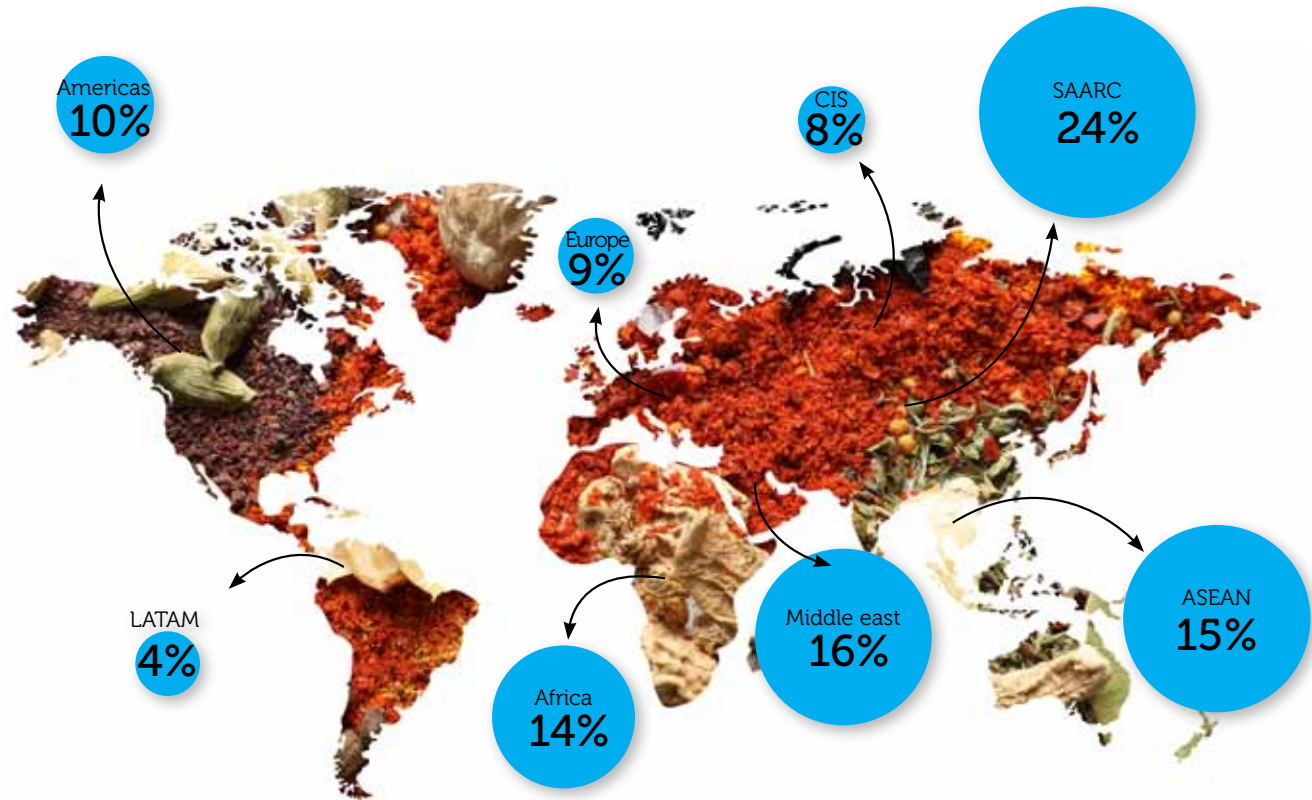
Afghanistan



Belgium



GLOBAL SOURCING PLATFORM

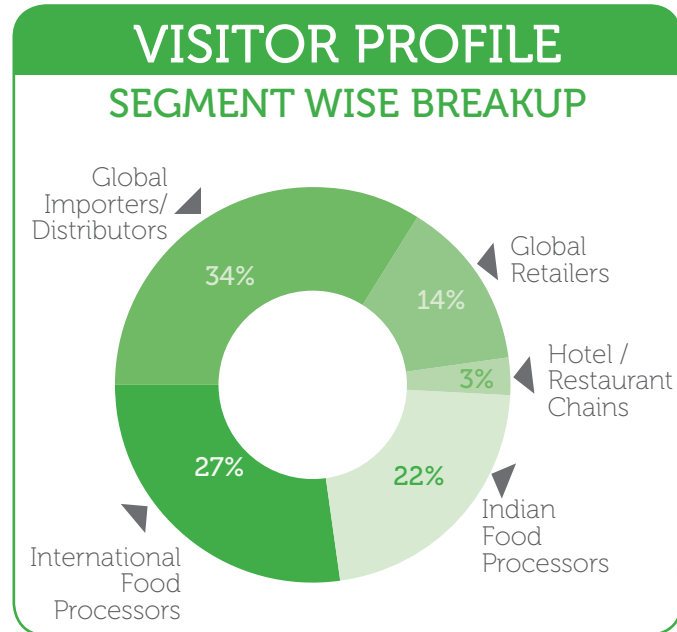


Region-Wise Breakup of Hosted Buyers in IndusFood 2020





HOW GLOBAL WE ARE





Spot orders worth
US\$ 2.1 bn
booked during
IndusFood 2020



Multilateral and
Bilateral
30
B2B roundtable
meetings



TESTIMONIALS



MR. ASHISH AGGARWAL, Director, BHIKHARAM CHANDMAL

We have been associated with INDUS since its inception in 2018 and can't thank Indian government and TPCI enough for this event. We would love to have it as a 3-4 day affair. We have got lot of starts and leads in overseas market from this event and since the buyers are looking at only the Indian basket, so their insights have increased our knowledge tremendously to cater to overseas markets. The kind of exposure it gives us to the world market sitting here in India cannot be said in few words. We have launched our new brands Indichef and Fespro in Indus.



Earlier our major target was the domestic Indian market. Since we have started manufacturing our own machines, we would like to tap the export markets more aggressively. For this, through IndusFood-Tech, we look forward to collaborate more with high-end technology providers and tap buyers from across the globe for our indigenously tailored machines and equipment.

SANJEEV GUPTA

M.D. KANCHAN METALS PVT LTD



The show was a great experience meeting the right kind of buyers and industry people. It gave us a focused approach and helped us to present our brand in the right way. Bikaji looks forward to connect with international e-commerce brands like Ebay USA and other large chains through IndusFood. Brands like Amazon USA, Amazon Canada etc. have already opened their arms wide for Bikaji International.

MR. DEEPAK AGGARWAL

Director, BIKAJI FOODS INTERNATIONAL





MR. VIJAY CHAUDHRY, EXECUTIVE VICE PRESIDENT, INTERNATIONAL BUSINESS, BRY-AIR (ASIA)

Indusfood-Tech being a platform that provides a global outreach to food processing machinery and equipment manufacturers, offers a fair opportunity to get acquainted with the latest trends prevailing in the industry. Indusfood-Tech combines synergies of the massive Indian food market and the latest technologies from across the globe to move towards an improved production. It is not just a networking platform, but is also a forum to begin a dialogue for innovations and improve the industry.

This is the first time when we have participated in Indusfood-Tech and we see that we gain from the platform by meeting actual buyers from various potential countries. Till now, the support and co-operation has been very good and we look forward for a great show in the years ahead.

D V CHAME, FOUNDER & DIRECTOR, DVC PROCESS TECHNOLOGISTS



Today when they say the world is getting smaller, it's true! I have seen IndusFood for last three four years now and I can see the vibrancy has gone up, all together. To me, one USP of the show is obviously the networking. It's a huge forum where you meet people. But for a company like us, it is more of a platform where we can represent ourselves to a wide range of clients. Second, IndusFood is a global phenomenon where we get to understand the trends and culture across the globe. I believe, in next five years, IndusFood would probably be like Gulf Food's model. IndusFood is an event which gets noticed globally.

MANSOOR ALI, Chief Sales and Marketing Officer, HAMDARD

Online Exhibitor and buyer listing along with profile page helps in digital promotion and Matchmaking

IndusFood is 100% digital & open

Visit indusfood.co.in for complete listing





**MONTURAYO MERANDA CEO,
TOLUWALASHE FARM, NIGERIA**

I must say the program was really educative, interactive, it was really encouraging for the small and medium scale enterprises for the developing countries who have not gotten industrialization right... In term of proper food processing and packaging...

I was able to find solutions to various problems not for my industry but in other sectors which has made me partner with so many companies in other to get industrialization improved back in my country...

I have visited programs like this in various parts of the world but this was more precise. Because it covered solutions to small and medium scale enterprises which is the growing focus in Africa.

I would like to take the opportunity to say many thanks for inviting me over to the expo. It was really inspiring to see the number of exhibitors and scale of some of the businesses. This opportunity has opened many new avenues for business opportunities for export from India and also the engagements have been really fruitful.

The organizing of the event was great and the people I have dealt with were really welcoming.

**NEERAJ MANNIE (NICK), EXECUTIVE DIRECTOR AND PARTNER,
MUNCH INNOVATION (PTY) LTD, SOUTH AFRICA**



**VANDANA JYOTI,
MANAGING DIRECTOR,
FOOD ASIA GROUP LIMITED, UK**

I would like to take this opportunity to thank you very much for making this arrangements for Indus food show so useful.

For us as a business this was the first time i attended the food show and was very very impress to see the seriousness of the good fair and on top of it the arrangements handled professionally by your team specially Aniket and Nupur. My sincere appreciation for all of you and special thanks to these two. Much appreciated and we will continue making this food fair a success by doing more and more business with our India.

We did lot of serious business during this show and were able to take lot of indian brands out of India.





**DAVID, DIRECTOR
MAHARAJA FOODS
ISRAEL**

We wanted to say thanks all of the people who were involved in putting together the Delhi exhibition. "That was such a wonderful, successful event, thank you for including me into your program. Everyone was having a blast... Again, thank you for letting us spread the word on WOW. From the events the service before, to a table at the reception and Hotel management and a place in your program... we are so grateful to you. You really have created an amazing service.



**RAJ MUDALIAR, DIRECTOR
CONTINENTAL MARKETING
PTY LTD, AUSTRALIA**

Firstly, we would like to congratulate you and your entire team for holding which I believe was a wonderful event in Delhi. It was a pleasure to attend and hope the event has tremendous growth in the future. As I buyer of Indian Origin products this has to be my new favourite meet and will endeavour to come across every year. If there is a feedback form of any kind please do forward so we can give feedback both positive and some negative points which I saw which would only improve the event in future.



Networking Evening of IndusFood





IndusFood Prominent Exhibitors



Britannia industries, India



Haldiram Snacks, India



Haldiram Foods International, India



KRBL Limited, India

Parle Agro

Parle Agro, India



Parle Products, India



Bikaji Foods, India



Bikharam Chandmal, India



Sahyadri Farmers, India



S. R. Narendrakumar & Co., India



Pravin Masalewala, India



Wagh Bakti Tea, India



Mother Dairy, India



Dabur International, India



Amul, India



MTR Foods, India



Sresta Naturals, India



Patanjali, India



Girnar Foods & Beverages, India



Param Dairy, India



Amar Singh Chawal Wala, India



Natureland Organics, India



GD Foods, India



Nilons Enterprises, India



Jabs International India



Desai Foods, India



GRB Dairy, India



Hamdard, India



Adani Wilmar, India



Surya Agro Foods, India



Amar Tea, India



Wingreens Farms, India



Capital Foods, India



Vadital Industries, India



Jubilant Consumer, India



De-Diet Chef, India

Indusfood-Tech & Chem Prominent Exhibitors



Maharshi Group of Companies, India



Nichrome, India



Parle Global, India



GEA, Denmark



Novadan, Denmark



Evrosan, Turkey



Mectech, India



Hilda Automation, India



Kanchan Metal, India



Diamond Engineering Works, India



SSP Pvt. Ltd, India



Goma Process Engineers, India



HRS Process System, India



desmet ballestra, India



Kirkoskar Brothers, India



Multivac Laroan, India



ITC Ltd. SBU Packaging, India



Bry-Air (Asia), India



Sap Filter, India



Kayem Foods, India



Venkatesh Natural, India



Vidya Herbs, India



Gogia Chemical, India



Biogen Extracts, India



Flex Foods, India



Zeutek, India



Mojj Engineering Systems Ltd, India



DVC Process, India



Alligator Automations, India



Repute Engineers, India



Sharpex Filters, India



Muezhest, India



Kumar Metals, India



Pakona Engineers, India



Filpack Technologies, India



Integrated Clean Room, India





IndusFood Prominent Buyers



Al Maya Group, UAE



Al-Othman & Al-Bisher, Kuwait



Al Zahem & Malhotra, Kuwait



AM Trade, USA



Ambika Global Foods & Beverages Pvt. Ltd., Japan



Anju Enterprises, France



Apna Foods Imports Co, USA



Debenham & Fear Ltd, Kenya



Kamili Packers, Kenya



Global Choice Foods, Canada



Global Foods Trading GmbH, Germany



Khimji Ramdas, Oman



Lulu Group, UAE



Keshwala Group, Uganda



Mulackal Handel GmbH, Austria



Mustafa, Singapore



Natco Foods Ltd, UK



La Oja Group S.A.S., Colombia



Nesto, Saudi Arabia



Ostindo International Pty Ltd, Australia



Starway Trading, China



Raja Foods, USA



Italmex, Poland



Sabrini Foods, Australia



Ashkin, Israel



Sartaj, Japan



Surya Foods, UK



Service Foods, New Zealand



Singh & Singh Distribution, USA



SP Muthiah & Sons, Singapore



Dream Price, Mauritius



The Bazaar Supermarket, Nigeria



Top Op Foods Limited, UK



Walmart, China



X5 Retail Group, Russia



Apna Bazar, USA

Indusfood-Tech & Chem Prominent Buyers



Afiya International Egypt Co. (Savola Group), Egypt



Arma Group, Egypt



Chunding Food, Bhutan



Danish Partex Star Group, Bangladesh



Giant Group, Bangladesh



Milk Vita, Bangladesh



Sladus Produce LLC, Uzbekistan



Unilever Tea Tanzania Ltd, Tanzania



Aromatic Spice Blends LLC, USA



Uruwala Tea Factory Pvt. Ltd., Sri Lanka



Enrich Tea and Food Exports Pvt. Ltd., Sri Lanka



Ena Food and Beverage Ltd, Bangladesh



Dabur, India



Dohler, Egypt



Damietta For Oils, Egypt



Dal Dairy Factory, Sudan



Borg Al Arab For Industry, Egypt



Bluegrass, South Africa



Food Machinery & Technology Srl, Italy



Fortified Foods Marketing (PTY) Ltd., South Africa



Ginni Enterprises Ltd., UK



Iana Corporation Sdn Bhd, Malaysia



Intra Food Industries Ltd, Bangladesh



ITC Ltd, India



Lili Cheese Pvt. Ltd., Sri Lanka



Haidiram, India



S. R. Narendra Kumar, India



Pran Group, Bangladesh



Britannia, India



Hamdard Pvt. Ltd, India



Naina Group, Sri Lanka



Mother Dairy, India



Adani Wilmar, India



Bhikharam Chandmal, India



Parle Biscuits, India



MTR Foods, India





Glimpses of IndusFood 2020

Snapshots from the opening day at IndusFood 2020. India's largest F&B show launched for the first time with two concomitant shows - Indusfood-Tech and Indusfood-Chem in its third edition.







See You at IndusFood 2021

4TH EDITION

indus FOOD

11 **12** **13** JANUARY, 2021
INDIA EXPOSITION MART, NEW DELHI

ORGANISED BY

TPC Trade Promotion
Council of India

SUPPORTED BY



TPC Trade Promotion
Council of India

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